girl scouts of western washington



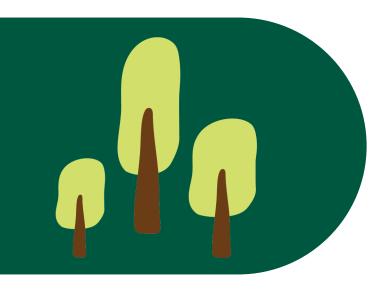
2025 Annual Meeting



Agenda

9:30 AM–10:00 AM: Gather 10:00 AM: Meeting Begins

- Welcome and Call to Order
- Land Acknowledgement, Girl Scout Promise, and Girl Scout Law
- Announcements
- Board Chair and CEO Welcome and Reports
 - 2024 Year in Review
 - Special Session of the National Girl Scout Convention
- Short Break
- Treasurer's Report
- Board Nominating and Governance
 Committee Report
 - Board Member Election (vote)
 - National Council Session Election (vote)
 - Board Introductions
- Short Break
- Questions and Answers 12:00 PM: Meeting Concludes



Land Acknowledgement

We begin by acknowledging the region we inhabit today as the traditional home of the Coast Salish people. We express gratitude to the original caretakers of this land who are still here and working to steward the land, plants, animals, and other resources that are not only vital to Coast Salish wellbeing, but to the wellbeing of our entire region.

We recognize the catastrophic impacts of colonialism, racism, of broken treaties, and genocide that continue today. In our commitment to equity, Girl Scouts of Western Washington is working to address and eliminate racism and racial inequality in all its forms including educating and supporting future leaders who will work to help make this region more equitable and sustainable.

We also want to recognize that land acknowledgments are not a new practice developed by colonial institutions but rather a traditional custom that has been celebrated by Native communities and nations for centuries. For non-Indigenous communities, land acknowledgement provides a way to resist the erasure of Indigenous histories and show respect toward the Indigenous peoples whose land we work and live on today.

National Anthem



Sung by:

Eleanor E. Girl Scout Senior Service Unit 530

Flag Ceremony



Presentation of the Colors by:

Troop 41387 Service Unit 315

Pledge of Allegiance



Recited by: Troop 40733 Service Unit 647

Girl Scout Promise

On my honor, I will try: To serve God* and my country, To help people at all times, And to live by the Girl Scout Law.

*Members may substitute for the word God in accordance with their own spiritual beliefs.

Girl Scout Law

I will do my best to be honest and fair, friendly and helpful, considerate and caring, courageous and strong, and responsible for what I say and do, and to respect myself and others, respect authority, use resources wisely, make the world a better place, and be a sister* to every Girl Scout.

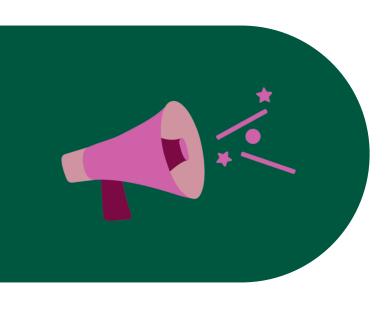
*Members may substitute for the word sister with sibling in accordance with their own gender identity.

Girl Scout Promise and Law





Recited by: Troop 41728 Service Unit 651



Announcements

Protocols for Today's Zoom Meeting

- For technical issues use the chat or raise your hand icons
- For questions throughout the presentation, please use the Q&A icon—questions will be answered at the end of the meeting
- Closed captioning is provided use the button next to the Q&A icon
- Screen name etiquette: (service unit #) first and last name, pronouns



Shelley Whelan

President/Chair Board of Directors, Girl Scouts of Western Washington

Board Chair/ President Welcome and Report



Andrea Anderson

Chief Executive Officer Girl Scouts of Western Washington



CEO Report

2024 Overview













Strategic Planning and Our Future

2024 Strategic Focus



Strategic Priorities								
Grow the Number of Girl Scout Youth Served	V	hance the olunteer perience	Leverage our Property Assets		Increase and Diversify Revenue			
Foundational Pillars								
Diversity, Equity, Inclusion, Racial Justice, and Belonging		Operational Effectiveness		Communicating our Value Today				

Diversity, Equity, Inclusion, Racial Justice, and Belonging







Membership



**

15,038

Girl Scout Youth Served

11,820

Adult Members

26,858

Total Members

Our Membership

Ambassadors (Grades 11-12)

871

Seniors (Grades 9-10)

1,135

Cadettes (Grades 6-8)

3,057

Juniors (Grades 4-5)

3,437

Brownies (Grades 2-3)

3,783

Daisies (Grades K-1)

2,754

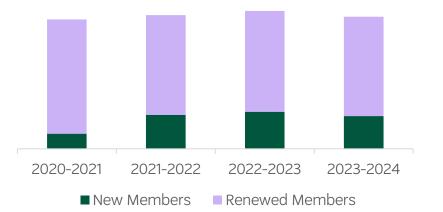


To share connections with us, email: <u>bwyatt@girlscoutsww.org</u>

Girl Scouts of Western Washington | 2025 Annual Meeting

Year	2020-	2021-	2022-	2023-
	2021	2022	2023	2024
Youth Members	15,378	15,131	15,301	15,038

Total Members*



*Total includes youth, adult, and lifetime members

Celebrating our Volunteers 7,209 163

Girl Scout Volunteers Supporting Troops and Service Units

NEW in 2024!

Episodic Volunteers Supporting Girl Scout Experiences Throughout Our Council



Browse our episodic volunteer catalog for upcoming volunteer opportunities.





"Through my involvement as a leader and mentor, I have witnessed firsthand the transformative power of guiding young Girl Scouts as they develop their skills and confidence. I have learned invaluable lessons in leadership, teamwork, and community service, which I strive to pass on to others. The friendships I've formed along the way have created a strong sense of community that I cherish." -Girl Scout Volunteer Hanan



Volunteer Recognition & Awards









Celebrate our 2024 honorees and nominate an amazing volunteer to be recognized at our 2025 event.









Camp Property and Program

5,323 campers attended Girl Scout summer camp programs in 2024!





Camper Reflections

What was your favorite camp memory?

"Seeing and doing everything surrounded by nature."

"I have a penny necklace and a friend for life."

"Talking in cabins as if we had bunked with each other for a year. We were so comfortable with each other; we were like a little community."



Staff-Led Overnight Camps

Camp St. Albans and Camp Robbinswold



Camp S'More at Camp River Ranch



Camper Reflections:

"This was a fantastic experience and we're already planning our troop's return next year. One of our girls* was a little sad on our second night, and when we asked what was wrong, she said, 'I just don't want this to end!"

Volunteer-Led Camps





©2024 Girl Scouts of the USA. All Rights Reserved. Not for public distribution.

Property Reservations

Girl Scouts of Western Washington | 2025 Annual Meeting





Product Program and Retail



With these cookie skills, Girl Scouts can do anything!

Shox the Furth















Retail Highlights







2024 Girl Scouts of the USA. All Rights Reserved. Not for public distribution

Programs

Program Overview

3,549

Girl Scouts participated in staff-led programs

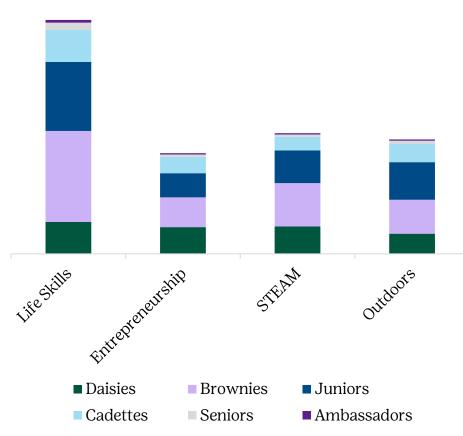


Girl Scouts participated in partner hostedprograms

50,708

Badges earned as Girl Scouts explored our four program pillars

Badges Earned by Grade Level



"Girl Scout experiences have shaped me into who I am today! The opportunities I participated in from kindergarten through 12th grade helped me explore STEM, learn vital life skills like project management, leadership, and organization, and make lifelong bonds. I'm using all these skills as a current freshman at Caltech, where the Girl Scout principles of creativity, collaboration, and kindness are of utmost importance. In the future, I hope to volunteer at Girl Scout events to continue the cycle of inspiring young girls* to change the world."-Girl Scout Nikhita









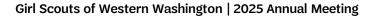


"As a parent, watching Nikhita grow from a curious young girl* to a confident, resilient leader through her K-12 Girl Scouting journey has been incredible. The countless programs she participated in cultivated her collaboration and problemsolving abilities, preparing her to take on real-world challenges."—Radhika, Nikhita's Mom

"To me, Girl Scouts means getting involved with your community and exploring yourself. Girl Scouts has given me many opportunities to do both of these things that I normally wouldn't have had.

Many people doubt themselves in being able to do any sort of artwork. It can be pretty intimidating, but no great artist was born a master at it. If you don't take that first leap into trying it, you'll never know how to do it."—Girl Scout Jay





Girl Scout Travel



Pacific Northwest Destinations Trip

Hosted by Girl Scouts of Western Washington







"I have been on three Girl Scout Destinations now, and I can confidently say that this trip has been the best destination I have been on and the overall best experience I have had in Girl Scouts. Thank you to all of the adult volunteers and the staff at GSWW for putting on an outdoor experience that I will never forget. Even though I love my sweet home Alabama, Washington will have a special place in my heart because of the fantastic views and amazing people."





Travel Partner Spotlight







Celebration

Girl Scouts of Western Washington | 2025 Annual Meeting

Highest Awards



15 Gold Awards





Gold Award Girl Scouts can apply for a Gold Award scholarship! Learn more on our website.

109* Bronze Awards

94 Silver Awards

8,553 hours of community service completed





"I was absolutely honored to have been able to work with Lucy over the last couple of years! The impact that she has left on PAWS will be immeasurable and I can't wait for generations and generations of PAWS education students to get to read her book!"—Bailey Serica, Education Manager, PAWS



Philanthropy and Community Engagement

Dollars Raised to Serve Girl Scouts: \$3,438,867

> **1,376** donors **3,582** gifts

©2024 Girl Scouts of the USA. All Rights Reserved. Not for public distribution.

- Individuals
- Foundations
- InKind
- Girl Scout Troops

Corporate

Government Grants and Contracts

- Matching (hours and donations)
- Bequests

What Philanthropy Supports:



- Camp Programs and Property Subsidy
- <u>~</u>
- Program Subsidy



AmeriCorps Program and Match

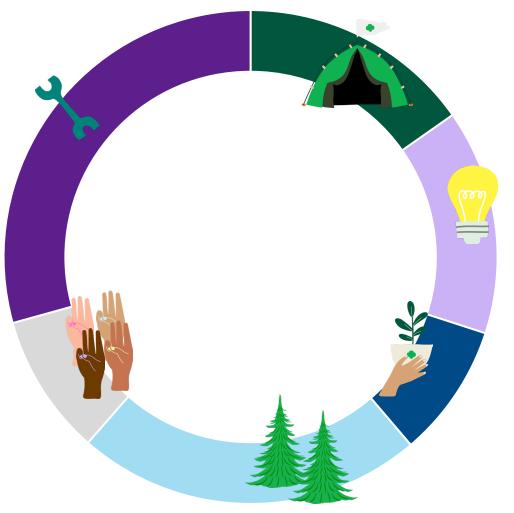


Annual Capital Investment

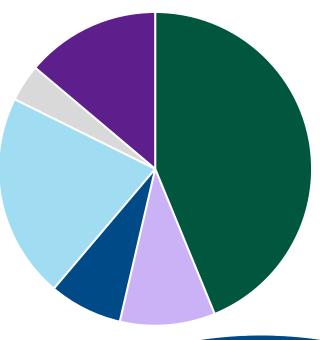


Financial Assistance





Financial Assistance



1,687 Girl Scouts

received financial

assistance that helped

keep Girl Scout

experiences accessible

for their family.

 Staff-Led Camp Programs

Troop Dues

Uniform Bundles

- Membership + Council Service Fee
- Events (Council, Partner, and Service Unit)
- Volunteer-Led Camps

4,215

grants

\$334,772 awarded



449 Camp Donors





43 S'More Society Members Who Donate to Camp





CAMP GIRL SCOUTS \$134,226 Invested in Property Operations





\$209,626

In Camp Financial Assistance Grants



We need your support to ensure our NEW signature fundraiser is a success!

September 13, 2025

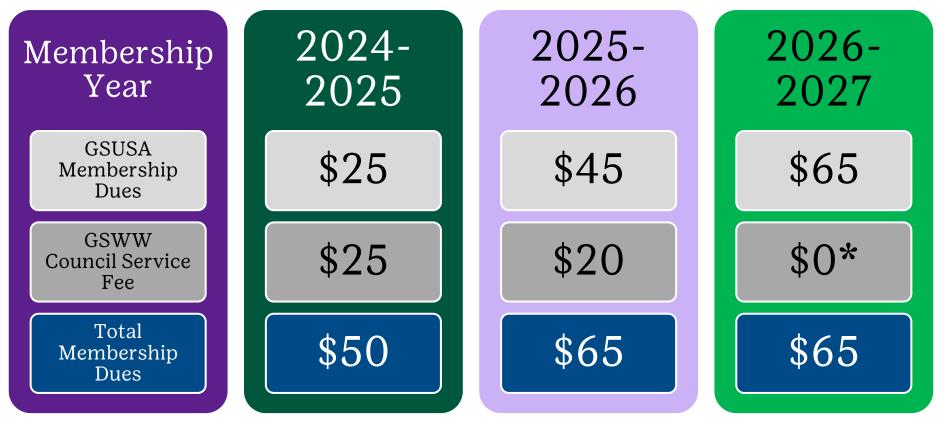
events@girlscoutsww.org



•

Special Session of the National Girl Scout Convention

Girl Scouts of Western Washington's Planned Youth Membership Dues*



*Note: This plan is subject to change.

Girl Scouting unlocks the confidence to believe in their limitless potential.

Short Break



2024 Girl Scouts of the USA All Rights Reserved Not for public distribut



2024 Girl Scouts of the USA. All Rights Reserved. Not for public distributio



Ann Ardizzone

Board Treasurer Girl Scouts of Western Washington

Treasurer's Report

Agenda

1. How Did We Do?

- 2. Where Do Our Funds Come From?
- 3. What Do We Spend Money On?
- 4. Update on 2024 Capital Projects
- 5. What Does Our Council Own?
- 6. Strategic Priorities Going Forward
- 7. Introduction of New Finance Committee Chair

Total Revenue and Expenses

We Z024 2023 Total Revenue \$22,751,748 \$22,025331 Total Revenue \$21,806,699 \$21,241,076 Net Income / (Loss) \$945,049 \$784,255

How Did We Do?

% Variance

3.3%

2.7%

20.5%

Operating vs. Non-Operating Results

Operating Revenue/Expenses

*Includes investment return of \$2M			
Total Net Income/(Loss)	\$945,049		
Non-Operating Income/(Loss)	\$1,767,395		
Expenses	(\$1,058,555)		
Revenue	\$2,825,950*		
Non-Operating Revenue/Expenses			
Net Operating Income/ (Loss)	(822,346)		
Expenses	(\$20,748,144)		
Revenue	\$19,925,798		

Where Do Our Funds Come From?

	2024	2023	% Change
Product Sales (net COGS)	\$15,530,955	\$15,706,258	-1%
Programming Fees	\$1,186,145	\$1,001,514	18%
Public Support	\$3,010,966	\$2,367,915	27%
Retail (Net COGS)	\$223,945	\$199,658	12%
Investment Income	\$2,015,805	\$841,167	140%
Other Income	\$783,930	\$1,908,819	-59%
Total Revenue	\$22,751,748	\$22,025,331	3%

Note: These totals include operating and non-operating revenue.

65

What Do We Spend Our Money On?

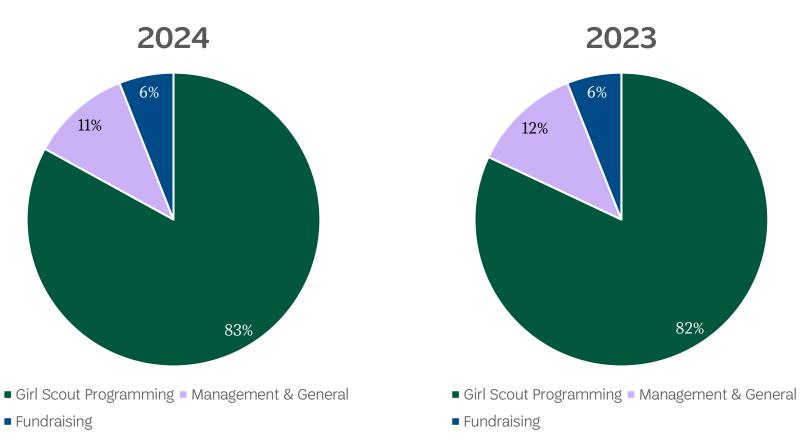
Girl Scout Programming	\$18,140,042	\$17,685,503
Management & General	\$2,451,775	\$2,443,144
Fundraising	\$1,214,882	\$1,112,429
Total Expenses	\$21,806,699	\$21,241,076

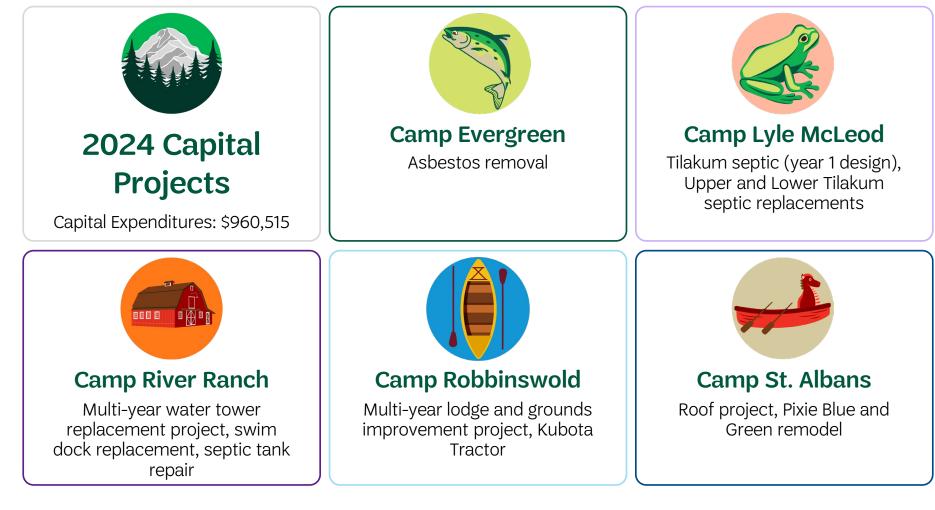
2024

Note: These totals include operating and non-operating revenue.

2023

Consistent Expense Ratios





What Does Our Council Own?

Total	\$22,382,134
Camps, Land, Buildings, and Equipment	\$7,659,808
Other Assets	\$2,259,808
Council Retail Inventory	\$331,651
Investments	\$11,192,185
Cash and Equivalents	\$919,849

At 09/30/2024



Strategic Priority:

Grow the Number of Girl Scout Youth Served

Meet Your New Finance Committee Chair

Geeta McCormack



Board Nominating and Governance



quo∙rum [ˈkwôr∋m]

NOUN

1. The minimum number of members of an assembly or society that must be present at any of its meetings to make the proceedings of that meeting valid.



Dana Henderson

1st Vice President Board of Directors, Girl Scouts of Western Washington

Board and Delegate Elections



Dana Henderson

1st Vice President Board of Directors, Girl Scouts of Western Washington

Board and Delegate Elections



Dana Henderson 1st Vice President Seattle

Geeta McCormack Treasurer Seattle

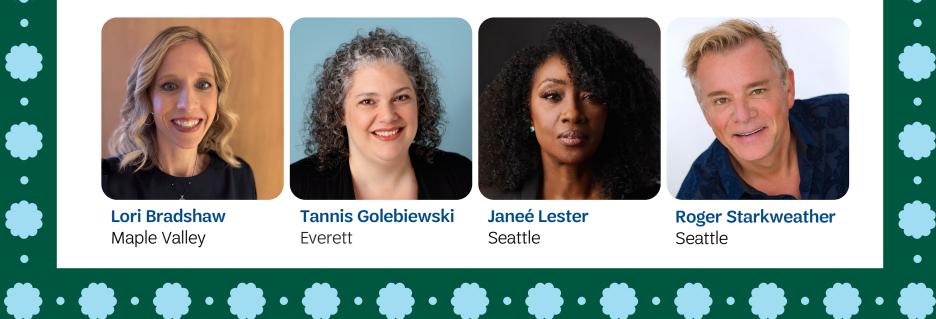
Steve Ricco Member-at-Large Bainbridge Island



Girl Scouts of Western Washington Board of Directors VOTE

New Board Members up for Election to Members-at-Large Positions

•



Girl Scouts of Western Washington Board of Directors VOTE

Nominating and Governance Committee Proposed Board and Officers Slate

Please open the voting portal using the QR Code provided. You are voting for the full slate of candidates: Board Officers and new and returning Members-at-Large.



1024 Cirl Scoute of the USA All Dighte Recorned. Not for public distributi

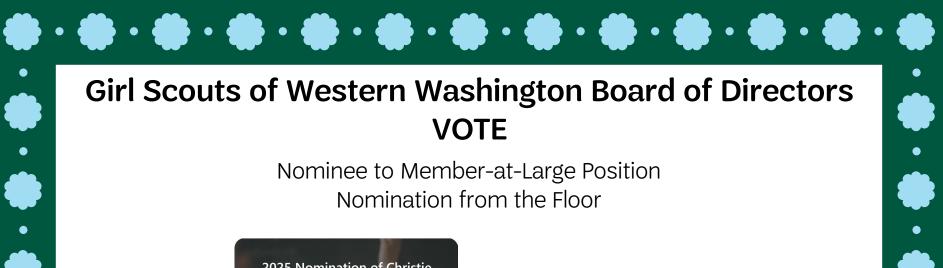
۲

•



2024 Girl Scouts of the USA. All Rights Reserved. Not for public distribut







Christie Britton Arlington





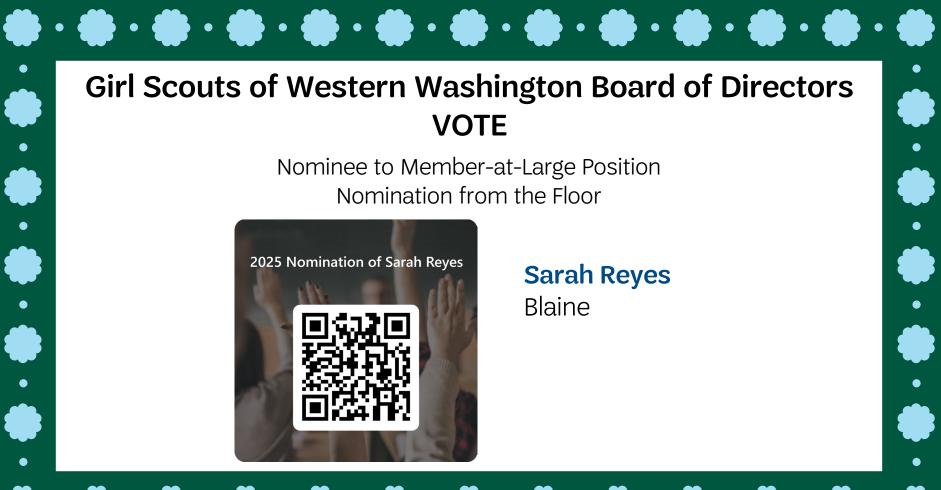


Nominee to Member-at-Large Position Nomination from the Floor



Karen Dix-Colony Stanwood







2024 Girl Scouts of the USA All Rights Reserved. Not for public distributi



Girl Scouts of Western Washington Delegates to the National Council Session VOTE

Youth Delegates



Jade Dotson University Place

•



Emily Francisco Mountlake Terrace



Josie Good Seattle

 Miranda

Reskusich-

White

Seattle



Samantha Sutherland Port Orchard

Kate West Woodinville

2024 Girl Scouts of the USA All Rights Reserved. Not for public distribu



Girl Scouts of Western Washington Delegates to the National Council Session VOTE

Alternate Delegates



Hailey Schwarz Winlock



Brittney Harris Chehalis



Marie Withers Puyallup



۲



Girl Scouts of Western Washington Delegates to the National Council Session VOTE

Delegate Slate

Please open the voting portal using the QR Code provided. You are voting for the full slate of candidates representing our council at the 2026 NCS: adult delegates, youth delegates, and alternates.



2024 Girl Scouts of the USA, All Rights Reserved. Not for public distribut

•

Thank You to Ann Ardizzone!

Retiring from Girl Scouts of Western Washington's Board of Directors



Short Break



Kind Star Video by: Mika C. Brownie 2025 Winner:

Animation Film <u>Ca</u>tegory





Rescue at Sea

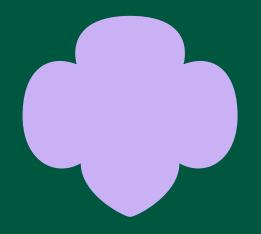
Video by: Sierra M, Aurora M., and Cora M. Juniors

2025 Winner: Documentary Film Category





Questions & Answers



Thank You!

Resources Appendix

Upcoming Youth Programs



Check out our event calendar on our website for upcoming opportunities! These QR codes will direct you to programs by age level or event location.



Daisy/Brownie/ **Junior Programs:**



Peninsula Region Programs:





Cadette/Senior/

Ambassador

Programs:

North Region Programs:





South Region

Programs:

All Ages **Programs:**



©2024 Girl Scouts of the USA. All Rights Reserved. Not for public distribution.

Diversity, Equity, Inclusion, Racial Justice, and Belonging Programs







Umoja Family Campout

June 21-22 | Camp River Ranch | All Ages

Note: During Black History Month, registration is discounted to \$15/camper!





Seattle PRIDE Parade

June 29 | Seattle | All Ages

PRIDE Overnight Camp Sessions

August (Multiple Weeks) | Camp St. Albans and Camp Robbinswold | Juniors-Ambassadors

Start Planning Your Next Camp Adventure





Overnight Camps

Register for overnight camp sessions at Camp Robbinswold and Camp St. Albans, reserve you spot at Camp S'More, or sign up to attend a community camp at Camp Lyle McLeod!



Day and Twilight Camps

Register for a camp near you, hosted by our incredible Girl Scout volunteers!



Property Reservations

Book a stay at one of our camp properties or Girl Scout Houses. Select units are available year-round!



Work (and Play) At Camp

We have many opportunities for seasonal staff to support our overnight camp experiences. Promote these positions to your network (or apply to one today)!



Retail Store Hours



Everett

Tuesday, Wednesday: 11:00 AM-6:00 PM Friday, Saturday: 11:00 AM-3:00 PM

Tacoma

Tuesday: 11:00 AM-6:00 PM Friday, Saturday: 11:00 AM-3:00 PM

Bremerton

Seattle Thursday: 11:00 AM-6:00 PM Tuesday and Thursday: pick up by appt.



Retail store locations and hours are kept up-to-date on our website.





2025 Camp Stewardship Parties





Camp Lyle McLeod

Mar. 28-30 Nov. 7-9







3rd Thurs. of each month May 14-18 Sep. 3-7





Sign up for a work party today.

Champion Local Girl Scouts



Champion Local Girl Scouts

Invest in our future with a recurring monthly, quarterly, or annual gift to Girl Scouts.



Double Your Impact

Submit your time and donations for employer matching.



Join the Juliette Gordon Low Society

Consider adding Girl Scouts to your estate plans.



Help Us Make New

Connections

Connect us to companies and partners who align with our mission and programs.

Share the life-changing impact of Girl Scouting in your networks, affinity groups, and social circles!

Upcoming Community Engagement Events



Save the date and bring your friends!



June 8 | Federal Way Performing Arts Center, Federal Way July 18-20 | Camp River Ranch, Carnation September 13 | BLOCK 41, Seattle November 2 | Green River College Event Center, Auburn