

TRPM: \_\_\_\_\_ Contact Information: \_\_\_\_\_

**Dear Parent/Guardian:** Thank you for supporting your girl's cookie sale! Not only will she gain confidence, build her entrepreneurial skills, and earn fun rewards, the program helps all Girl Scouts in western Washington. Proceeds from each package sold stay right here in western Washington – supporting troops, volunteers, camps, and financial assistance for girls in need.

**1/18-3/17:** 2019 Cookie Program dates

**1/18-2/3:** Promise order taking

**2/3:** All orders due to the Troop Product Manager

**2/15-2/28:** Deliveries, money collection, House Parties, and door-to-door selling with cookies in hand

**3/1-3/17:** Booth sales

**3/18:** All money collected due to Troop Product Manager

Girls may market their cookie sale - but not sell cookie packages - outside of the program dates.

**Digital Cookie Online Sales!** Digital Cookie allows girls to set goals, design their own website, and market to customers online. Customers can choose to have their cookies direct-shipped or hand-delivered by your girl. For online package sales, all payments must be made through the virtual storefront. Look for the Digital Cookie invitation email in mid-January.

**Money**

- All cookie varieties will be sold for \$5 per package
- All donations accepted must be applied towards Operation Cookie Drop or Troop Gift of Caring programs
- Check and credit card acceptance up to each troop
- Parent/Guardians need to submit 100% of money collected to troop by 3/18 or a \$40 late fee will apply

**Specifics**

- Girl must have an active 2018/19 membership or she may not receive rewards and/or Cookie Dough earned.
- All money and product transactions must be receipted and signed by the Troop Product Manager and parent/guardian.
- Unsold product may not be returned to the troop or council. Once signed for, the person who signs the receipt is financially responsible for any cookies that have not been sold.
- Girls must be supervised by an adult while taking orders (in person and/or online) and while delivering products.

----- Top section for parents/guardians, bottom section for TRPM -----

My girl, \_\_\_\_\_, a member of Troop # \_\_\_\_\_ or an Individually Registered Member \_\_\_\_\_, has permission to participate in the 2019 Cookie Program. I agree to accept financial responsibility for all the products and money she receives and that I will be held liable in the event it is determined by Girl Scouts of Western Washington or their insurance company that there is loss due to fraud, neglect, or misappropriation of products and/or funds. On our honor, my girl and I, \_\_\_\_\_, will follow the rules listed in the Booth Etiquette Guidelines while selling at all booth sites and adhere to the Girl Scout Promise and Law.

**I have reviewed the above information and agree to be held responsible to the terms of this agreement by signing below.**

Parent/Guardian Name(s): \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_

**Booth Sales**

- A booth sale is any sale that occurs at a stationary site and **may only happen 3/1-3/17**
- A girl must be present at all times and only girls may sell cookies at booth sites
- Booth sites may host one girl plus an adult- up to four girls plus two adults
- **All booth sites** must be coordinated through the troop with the Troop Product Manager

**Booth Etiquette Guidelines**

Booth sales give girls the opportunity to learn new skills, to promote Girl Scouting, live the Girl Scout Promise and Law, and to sell more cookies. Remember to follow safety, public relations, and business guidelines. Please keep in mind that selling Girl Scout Cookies at community booth sites is a privilege granted to us by local businesses.

*This privilege, if abused, could cause all Girl Scouts to lose the opportunity for additional sales at these places of business. If complaints arise, you may be asked to leave and removed from future booth sites.*

**As a Girl Scout, I will...**

- Have fun! Be polite and friendly.
- Wear my uniform, vest or sash, or my pins to identify myself as a Girl Scout.
- Remember that my behavior reflects on ALL Girl Scouts.
- Say THANK YOU to all customers regardless of whether or not they purchase cookies.
- Only ask on the way out.
- Not talk loudly, run, or play while at the cookie booth.
- Share my reason for selling cookies with customers.
- Remove all empty boxes and leave the space cleaner than when I arrived.

**As a Girl Scout parent/guardian, I will...**

- Respect adults and businesses by being a model of the Girl Scout Law and not engaging in conflict at sites.
- Follow the specific site rules set individually by each business and location.
- Leave siblings at home and have a second adult if 3 or 4 girls are selling at a site.
- Remember I am representing and therefore responsible for the reputation of Girl Scouts of Western Washington in our community.
- Call my troop immediately if we cannot attend a booth site.

**Girl Rewards**

- Please refer to the 2019 Family Guide for descriptions and details of each reward.
- Cookie Dough rewards are loaded onto a Key2Prepaid Mastercard. If your girl has never received a Cookie Dough card, one will be mailed directly to her home address listed in her MyGS account. If your girl previously earned a Cookie Dough card, funds will be added to her existing card.
- Please review the reward choices with your girl and mark her choices below. Turn into your Troop Product Manager so the correct reward is entered for the level of packages your girl sells. The Product Program Team will contact your girl if she has earned a reward that requires a registration date, color choice, and/or the Top Cookie Seller package.

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 Girls who sell less than 395 packages will receive appropriate reward for their level sold. Girls who sell 395+ packages may choose to exchange all rewards 65-395 for \$35 in Cookie Dough (CD). Girls who sell 500+ packages should indicate choice of reward **OR** CD – rewards are not cumulative 500+. Girls who choose a lower reward than packages sold will receive CD for the balance earned.

PACKAGES	REWARD	COOKIE DOUGH
25+	Theme Patch	
65+	Bandana	OR ___ Exchange 65-395 rewards for \$35 CD
100+	Leopard & Tin	
150+	Umbrella	
220+	Leopard Plush	
275+	Go For Bold T-Shirt (circle size: YS YM YL/AS AM AL AXL A2X A3X)	
325+	Jumbo Pillow	
395+	Inflatable Chair	
500+	___ Custom Converse Shoes	OR ___ \$100 CD Value
600+	___ Lego Build Experience	OR ___ \$150 CD Value
700+	___ Shark Cage Dive Experience <b>OR</b> ___ Family Zoo/Aquarium Annual Pass	OR ___ \$200 CD Value
800+	___ American Girl Experience	OR ___ \$250 CD Value
1000+	Top Cookie Seller Package (All girls receive at 1000+ packages)	
1300+	___ Nintendo Switch	OR ___ \$500 CD Value
1600+	___ Camp Kit	OR ___ \$650 CD Value
1900+	___ Surface Go	OR ___ \$800 CD Value
2200+	___ Mavic Air Drone	OR ___ \$950 CD Value
3000+	___ Great Wolf Lodge Two-Night Getaway	OR ___ \$1350 CD Value