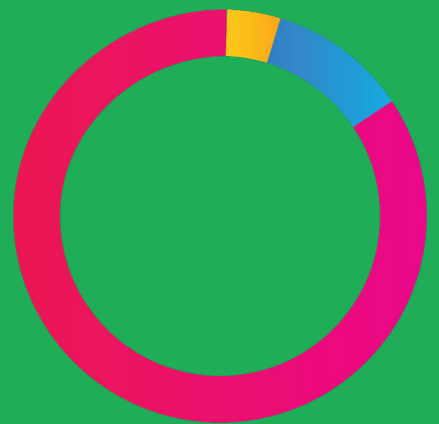


# FISCAL YEAR 2016-17



## Total Operating Revenue

Product Sales (net COGS)	\$12,632,058
Troop Product Proceeds	\$ 3,280,908
Programming Fees	\$ 1,617,701
Contributions, Grants/Contracts	\$ 1,441,364
Other	\$ 500,760
<b>TOTAL</b>	<b>\$19,472,791</b>



## Total Operating Expense

Girl Programming	\$16,119,438
Fund Development	\$ 1,050,607
Management & Administration	\$ 2,302,746
<b>TOTAL</b>	<b>\$19,472,791</b>

Helping girls create their own future.

\$506,594 awarded in Financial Assistance



girl scouts  
of western  
washington



# THANK YOU

Because of you, amazing things are possible for girls across the 17 counties we serve. Girls whose access to Girl Scouts may have been impossible without your support. We couldn't do this without your help!

## GIRLS CHANGE THE WORLD:

### Global Action Team Takes On Climate Change

When girls come together in pursuit of a common goal, they're unstoppable. We see this each year on the Global Action Team – a group of Girl Scout Seniors and Ambassadors (9th through 12th graders) selected to work together and advocate for issues that impact girls across the world.

This year's theme was climate change and endangered species. For six months, the girls on the Global Action Team planned the annual Global Action Summit, a weekend retreat for nearly 100 Cadette Girl Scouts (6th through 8th graders). The team created hands-on activities demonstrating how human actions impact the ocean, the atmosphere and wildlife.

Your support helps girls elevate these projects from blueprints for advocacy to leadership in action. Girls leave the annual summit energized to organize behind a cause and inspire others to act – creating change for the better.



# CELEBRATING 90 YEARS OF CAMP

When Helena and Harry Robbins moved from Minnesota to Washington in 1925 to support the family business, they came with their five children in tow, including two daughters and a passion for Girl Scouting.

While Harry oversaw logging operations for the Hama Hama Company, Helena became an early leader of the Girl Scout movement in Seattle. Today, camp is one of her greatest legacies.

In 1928, Helena arranged for the Girl Scouts to purchase more than 400 acres of land along the Hood Canal from the Hama Hama Company – the site that became Camp Robbinswold.

For the past 90 years, generations of girls have made lasting memories and lifelong friendships at Camp Robbinswold. Helena's generosity lives on through the Hama Hama Company (yes, the company known today for its oysters!), which continues to provide access to its private land for girls to explore on kayaking, canoeing and hiking adventures.

As we celebrate the 90th anniversary of Girl Scout camp in western Washington, we extend our gratitude to the Hama Hama Company and the late Helena Robbins for her enduring love of Girl Scouting and the great outdoors!

### Camp's Legacy of Leadership

Thanks to your support, Girl Scouts are discovering that camp is so much more than s'mores. Every year, long-time campers like Meredith graduate from camper to counselor, stepping up to lead the next generation of Girl Scouts:

**"I joined the Counselor-in-Training program to fulfill a lifelong dream. Camp offers a home away from home, and the counselors provide the family. I meet campers whose home life is not the best, and, for them, camp may be the best part of the year for a different reason than it was for me."**

- Meredith C.

# GIRL SCOUTS GO FOR GOLD

The Gold Award is the most prestigious award a Girl Scout can earn, challenging girls to think globally about issues that matter. Your support provides girls with the tools to identify and tackle real issues. These girls are changing lives – and the world!

## This year, we honored Gold Award earners, including:

Sofia Ayalo  
Redmond



Spread awareness of the importance of oral hygiene to an orphanage in Mexico, and donated a six-month supply of toothbrushes and toothpaste for the orphanage.

Gwen Brewer  
Bellevue



Worked with administrators and PTA groups to distribute an emergency preparedness checklist that is now used in annual and biannual processes.

Michelle Murray  
Seattle



Recruited community partners to help run a school supply drive to benefit the children of migrant farm workers in Skagit Valley.

## 2,900+ HOURS

of community service are completed every year by Girl Scouts in western Washington in order to earn their Gold Awards.